ANNUAL REPORT 2014-2015

SARAH A. REED CHILDREN'S CENTER
Creating Brighter Tomorrows

SARAH A. REED CHILDREN'S CENTER
Celebrating 145 Years of Service
Our Mission

The mission of Sarah A. Reed Children’s Center is to promote the emotional well-being of children and families, helping them to realize their potential and experience success.

One hundred and forty-five years ago, shortly after the end of the Civil War, Sarah Reed and thirty of her friends accepted the challenge to find a better way of helping the poor in Erie. On October 17, 1871, Sarah Reed and other wealthy citizens called for the creation of a “Home for the Friendless, For the Purpose of Improving the Conditions of the Poor.”

It is with this significant anniversary as a backdrop that we celebrate today’s modern-day stewards, our Board, donors and staff, who accept and act upon that challenge each day. Over the years we have sharpened the focus of our mission to hone in on working with traumatized children and families, helping them realize their potential and experience success. Likewise, our vision has also been reimagined to describe the organization we will become: the successes, achievements and outcomes. Simply put, our vision is to be the preferred provider of evidence-supported behavioral health services and to be sought after as the premier strategic partner in the development of innovative and integrated health care services/programs.

I am pleased to report to you that this past year we made substantial progress in realizing our vision of the future. This includes new strategic partnerships with health care providers, as well as the expansion of our evidence-based programs. Sarah Reed’s development program also saw a major upgrade. In addition, effective financial management resulted in a balanced budget with a modest surplus this past fiscal year. Our challenges remain to recruit another full-time psychiatrist and receive rate adjustments from the numerous counties and managed care organizations we work with.

Finally, we are fortunate to have a highly committed Board of Directors and an outstanding staff to help with the journey which lies ahead. On their behalf, I wish to thank our many partners and generous donors for their continued support so together we can realize the opportunities before us.

Sincerely,

James D. Mando
President/CEO

“Without Sarah Reed, I don’t think I would be where I am today. Sarah Reed gives people chances to shine and do their best. It’s a life-changing experience. Kids come and go, but each individual will take so much out of Sarah Reed: coping skills, life skills, social skills...just about everything.” – Claudia
A Dedication to
“The Woman with the Big Heart”
By James D. Mando, President/CEO

I first met Susie Hagen when I worked at The United Way of Erie County as the Director of Planning and Allocations. Susie was my volunteer chair, and her involvement was second to none. She attended all agency allocation hearings (40 meetings, each 1 ½ hours in duration over a two-week period). No previous chair had ever done that and took the time to fully understand the agency’s needs.

In the 1980s, Erie was a changing community with the emergence of soup kitchens and homeless shelters, and the plight of women and children who were forced to seek safety from domestic violence and rape was just being understood. With an antiquated allocation system and a governance structure that wasn’t sure it was the responsibility of the private sector to tackle these now emergency needs, Susie entered the scene. At 7:30 a.m. each month, she would go toe-to-toe with the CEOs of Hammermill, GE, Meadow Brook Dairy, Marine Bank, GTE, National Fuel, Zurn and senior attorneys from Erie’s major law firms. When she was done, she had orchestrated a major shift in funding for the city’s truly needy population and told the executive committee of the board that they should be proud of what they had accomplished. She went on to tell them that the private sector stepping forward in a time of need was an American phenomenon and was akin to mom, the flag and apple pie. Susie would later become the first woman to chair that board.

Over the years, serving as a development officer at Chautauqua Institution, our paths would cross many times more. Then finally when I became the President/CEO of Sarah A. Reed Children’s Center I reconnected again with Susie, asking for her support of a new medical building at our residential campus and finally for a gift that would be used to build a 12-bed residential unit. After a stern lecture because of the close proximity to the first request that I had made, I was told that she would consider the request.

After many months of waiting and several follow-up letters, Susie responded with the largest single gift in the history of this organization. In addition to her gift, Susie also permitted us to name the building in her honor, Susan Hirt Hagen Hall. To my knowledge, it is the only building which bears her name in this community.

Shortly after the construction was complete for the Susan Hirt Hagen Hall, the Board and I began planning a thank you event. We selected our summer home at Chautauqua for the location and began work on a program and gift. A short time later, the phone rang and our art instructor suggested that I make my way over to the art department to see a young resident’s latest creation. When I arrived, I saw a stick figure drawing of a woman with a big heart on her chest. When Betty, our art instructor, asked the child if he would tell her about his painting he said, “Sure, it’s a painting of the woman with the big heart who just helped the kids at Sarah Reed.” I immediately knew we had the perfect gift for Susie. In fact at Susie’s memorial service, her daughter, Sarah, said she knew about the painting because it hangs in her mother’s bedroom at Chautauqua.

Susie Hagen was a generous supporter of many organizations in our community, including Sarah A. Reed Children’s Center. In one of my recent notes to Susie, I told her that if Sarah Reed were alive today I was sure the two of them would be fast friends, as they possessed many of the same attributes: intelligence, wit, compassion for the needy and a belief in making their community a better place to live and work.
Dear Sarah A. Reed Children’s Center Family,

Over the last few months I’ve had the opportunity to talk with a variety of individuals in the Sarah Reed community, along with our friends and supporters throughout Northwestern Pennsylvania. What keeps surfacing in these conversations is the strong commitment of so many people who go above and beyond for our children - whether it’s the devoted staff in our Residential Program who offer care and support to children all hours of the day and night (many of whom are victims of abuse) or the therapists in our Outpatient Program who are helping parents and children work together to achieve their goals. Our organization is committed to making a difference in the lives of some of the most vulnerable children and families in our community and helping them succeed.

As we rapidly move into our 145th Anniversary, we reflect upon our foundress, Sarah A. Reed, and all that she and her “band of 30 committed women” did to create our special organization. That same spirit, compassion and commitment that started the “Home for the Friendless” (as it was originally called in 1871) has made a difference in the lives of thousands over these past 145 years. The stories I have read about and continue to hear are incredible, and they all revolve around the devotion of so many people with a common goal – to help those in need and make a difference.

A few days ago on March 16th, over 150 children celebrated Sarah A. Reed’s 178th birthday at our Hamilton Campus in Erie, which houses partial hospitalization services. In honor of Miss Reed, teachers and staff gave a wonderful presentation about the organization’s history and Sarah’s compassion for children and making a difference. There was even an appearance by our very own “Sarah Reed” (a.k.a. staff member, Patty Piano) who dressed up in period-style clothing and read to the students. And of course, no birthday party is complete without a cake to celebrate!

Over this next year we will continue to celebrate our past as we forge ahead into the future, standing firm in our mission to be the light that shines upon the children and families who feel broken, afraid or have nowhere to turn. We plan to uncover more about the rich history of our agency and its impact, and we are excited to share these stories with you.

All of us here at Sarah A. Reed Children’s Center are proud to carry on the mission of our foundress, and we hope you will join us in celebrating our 145th Anniversary by considering an Annual Fund gift, joining our recently created Sarah A. Reed Legacy Society or attending one of our great events over the next year. We would greatly appreciate your special support of our organization and everyone we serve during this milestone year.

Thank you for your contributions, your generous encouragement and volunteerism. We are grateful for all you do for the more than 1,300 children we serve in the Erie community and throughout Pennsylvania.

Best wishes,

Gary L. Bukowski, MA, CFRE
Associate VP of Development

“Sarah Reed, to me, is a second chance in life to restart. If you try to restart without Sarah Reed, it won’t be easy. It’s a sanctuary for us all.” -Gavin
Celebrating 145 Years of Making a Difference

This is a very exciting year for Sarah A. Reed Children's Center! July 1, 2016, marks the start of our new fiscal year and is the official start of our organization's 145th year. Sarah A. Reed Children's Center is proud to be the oldest human services agency in Erie, and our dedicated staff continues to be committed to the mission and vision that our foundress, Sarah A. Reed, began back in 1871 when she and 30 of her friends first opened the doors of our very special organization.

A lot has happened over these last 145 years. In its first year, the “Home for the Friendless” (as it was formerly known) had an operating budget of roughly $1,500 and helped 80 children and adults of all ages – from orphans to the elderly – who had nowhere to turn and needed a safe, caring place to call home. The first annual report was printed in 1872 and highlights stories about some of the first individuals who came through our doors:

Recently we have received four motherless children. The father could not stay with them at home, being depended upon his daily labor for support. How much better to place them here, under the care of our efficient Matron, than to separate them... 

A woman and her infant here, for a short time, found shelter and food.

Then Oscar was thrust upon us; and who that saw or attempted to care for that mischievous, naughty, lovable boy, can ever forget him? His was a strong nature that could be controlled only by love, and we are thankful that he has been adopted into a family whose influences, we believe, will develop his better qualities. They write of their attachment to him and desire to retain him.

It is incredible to think that these are the first of so many life-changing stories that would take place over the next 145 years of this organization, during its early years as the “Home for the Friendless” and then as it transformed into Sarah A. Reed Children’s Center.

The organization has grown significantly since Sarah Reed and her group of 30 friends founded it in 1871. We now have seven community-based facilities in Erie and serve more than 1,300 children annually from Erie and cities throughout Pennsylvania. We specialize in helping children who have endured physical and sexual abuse, domestic violence and who have other mental health related needs. Our services include the region’s only therapeutic daycare, partial hospitalization for preschool and school age children, psychiatric outpatient programs, therapeutic alternative education programs, a residential treatment facility and much more. With the increase in programs and the increased demand for our critical services, Sarah A. Reed Children's Center's operating budget has grown significantly over the years and is currently at $16.5 million. Naturally the cost to maintain our programs and services sees steady increases, and we truly rely on the philanthropic support of our generous donors to see us through each year – now more than ever.

All of us here at Sarah A. Reed Children's Center are honored and grateful to have served the Erie Community for 145 years. The years may have come and gone, but the care and love that is so tightly knit into the fabric of our agency still holds true. Our administration and staff are proud to carry on the work of Sarah Reed and the ladies who helped her begin this organization back in 1871, and we continue to work tirelessly to serve children and families in need, here in our community and throughout Pennsylvania.
I find it very exciting to think that Sarah A. Reed Children’s Center has been helping children and families for 145 years! At the heart of our organization there has always been a strong commitment to providing the highest quality of care and compassion to the children and families we serve. We offer a full range of services for children and adolescents from age 3 through high school graduation – services such as outpatient therapy and medication management, WRAP services, acute and long-term partial hospital programs, and psychiatric residential treatment.

During my last 15 years as the medical director at Sarah Reed, I’ve seen a steady growth in the intensity of our children's needs. While there are several contributing factors, I believe the primary reason for this spike is a decrease in access to lower levels of care and service escalation not matching the needs of the children who walk through our doors. The faster we can identify a child or a family in need and quickly begin the appropriate services, the greater their success rate will be. Our children are our future, and over the years I have seen very clearly that the more prevention/early intervention that occurs prior to age 10 the less likely the children will need services in the future.

When I first started working at Sarah Reed, our residential treatment facility was full with a waiting list, and we served large numbers of children through our other programs as well. With the advent of managed care, funding for services across all levels of care was reduced, leading to lower numbers of children in treatment across the board and a reduction in the number of programs available. However, over time the decreased access to lower levels of care and delays in access to higher levels of care (and shorter lengths of stay) have led to much higher needs in children who arrive at Sarah Reed. I believe patients being referred today are requiring higher levels of care, which could have been prevented had services been started earlier in the child’s life or if the much-needed services had escalated earlier in the process.

We are now back to having our residential treatment facility at full capacity (despite the addition of the Susan Hirt Hagen residence hall in 2013). In addition, we have a smaller, more intensive unit for girls whose needs are far greater than can be managed in a typical psychiatric residential treatment facility. Not only are we receiving a larger number of referrals for residential treatment, particularly this more intensive unit, we are also seeing higher needs in children and adolescents who are currently receiving services at lower levels of care.

Early intervention plays a key role in lessening the intensity of the challenges our children face, regardless of whether these issues stem from mental health, behavioral health, or trauma-related causes. I feel the extensive, cutting-edge treatment Sarah A. Reed Children’s Center provides is critical to the Erie community and the state. In order to continue to provide this top-quality care and meet the needs of the children and adolescents in our community, we must all work toward a common goal of earlier access to care for children and adolescents in need.
Women’s Auxiliary Hosts “Elegant Evening” Event to Benefit Sarah A. Reed Children’s Center

On May 2, 2015, the Sarah A. Reed Children’s Center Women’s Auxiliary hosted an “Elegant Evening” event at the Watson-Curtze Mansion. The event was attended by 47 generous individuals to help raise money and awareness for the programs that the Auxiliary provides to the children throughout the year. The activities help to support the growth and healing of the children we serve. Some of the wonderful activities that the Auxiliary helps to fund are: a Roller Skating Party, Bowling Party, Harvest Hay Ride, Holiday Gift Wrapping Party, Easter Cupcake Decorating Party, Book & Clothing Drives, plus a Senior Prom-like Event. Jim Mando, CEO, extended his welcome, a brief history, and a special thank you for everyone’s support and the efforts of the Auxiliary members, the Board of Directors, and the sponsors of the event.

Pictured above are several members of the Sarah A. Reed Children’s Center Women’s Auxiliary (L-R): Linda Suminski, Robin Warner, Chris Iwig, Cindy Mando and Kathy Eisert.

The Sarah A. Reed Children’s Center Women’s Auxiliary is looking for new members! If you are interested in becoming a member and making a difference for the children at Sarah Reed, please contact Kelly Stolar at (814) 835-7606.
Sarah A. Reed Children’s Center was one of the 2015 recipients of a “Helping Today” grant through The Erie Community Foundation! Special thanks to our friends at The Erie Community Foundation and the Erie County Gaming Revenue Authority (ECGRA) for awarding the $10,000 grant, which will help to replace the roof on our school here at the main campus. Gary L. Bukowski, CFRE, Associate VP of Development at Sarah A. Reed Children’s Center (standing, second from right) accepts the gift from Perry Wood, Executive Director at ECGRA (standing, far right) alongside representatives from other local non-profits who received grants.
The Sarah A. Reed Legacy Society: Making a Gift Towards the Future

Have you ever thought about including Sarah A. Reed Children’s Center in your estate plans? A planned gift is a great way to leave a lasting legacy and ensure a bright future for the children and families who turn to our organization every day for the hope, healing and support they need to be successful.

The Sarah A. Reed Legacy Society was established in July, 2015 as a way of honoring our foundress, Sarah A. Reed, and to pay tribute to the generous individuals who have already included Sarah A. Reed Children’s Center in their estate plans. To become a Charter member of the Legacy Society, simply notify us that you have included Sarah A. Reed Children’s Center in your will – such gifts might include contributions through a living trust, retirement plan, life insurance policy or gift of property.

Remember, planned gifts come in all shapes and sizes. Please contact Gary L. Bukowski, MA, CFRE at (814) 835-7602 or via e-mail at GBukowski@SarahReed.org to find out more about the Sarah A. Reed Legacy Society and to discuss a planned giving option that would be right for you. All inquiries will be kept in strict confidence.

Charter Members of the Sarah A. Reed Legacy Society

Anonymous (1)
Ms. Adeline B. Humphrey *
Mr. & Mrs. James McKibben

Just as Sarah A. Reed dedicated her life to doing the greatest good for the greatest number of people, those members of her Legacy Society recognize the potential of the future and want to continue making a difference in the lives of children and families for many years to come.
Quality Aluminum
Mr. & Mrs. John Rahner
Ms. Melissa Reckard
Sarah A. Reed Employee Fund
Small Business Alternatives
Small Faith Group at All Saints Parish
Mr. & Mrs. Gordon Starr •
Mr. & Mrs. Dave Stolar
Mr. & Mrs. Rick Suminski
Superior Toyota
Dr. David Teufel
Tim DeLuca’s Auto Service & Sales
Velux America
Mr. & Mrs. David Wachter
Ms. Jeanne Ward
Mr. & Mrs. Robert Young
Mr. Scott Young

Friendship Level
$50-$99
Mr. Jeffrey Adelman
Aetna Better Health
Aktion Club of Erie
Anonymous (1)
Mr. James D. Aquino
Bikers Against Child Abuse of Erie Co.
Mr. William Bleil
Bob Evans Restaurants
Bonded Services Corporation
Bort Insurance Services
Champion Ford & Volvo
Mr. Phillip Chenard
Mr. David Cooney
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Early Connections, Inc.
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Erepa Grotto
Erie County Republican Committee
Friends of John Morgan
GECAC Head Start
Ms. Judith A. Gleason
Golden Living Centers
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Mr. Matthew Haight
Mr. William Harper
Ms. Pamela Hawryliw
HERO, Inc.
Hi-Ed Council Erie Diploma Program
Ms. Patricia Hoffman
Hoss’s Steak & Sea House
Ms. Robin Howell
Kindercare
Kiwanis Club of Edinboro
Kiwanis Club of Erie
Mr. Robert Knox
Ms. Catherine Koch
Kristin’s Dance Company
Long’s School of Dance
Loving Hearts Home Care
Mr. & Mrs. James Malue •
McDonald’s Corporation
Ms. Susan McNeish
Mercyhurst Public Health Department
Milestones
Once Upon A Child
Phyllis’s Hair Affair
PNC Bank
Ms. Barbara Pollock
Mr. & Mrs. Rodney Probst
ReMax Real Estate Group/Team
Kitchen
Scalise Financial Advisors
Sertoma Club of Erie
Shawnee Optical
Mr. & Mrs. Harry Sinden
Mr. & Mrs. Kent Sivillo
Ms. Angela Tadda
Tim Hortons
Mr. & Mrs. John Timon
Ms. Laila Tofte
TOPS Market
Mr. Everett D. Walker
Mr. Ronald Wilga
Mr. Vadim Yavorsky
YMCA of Greater Erie
Yum Yum’s Pizza

Community Sponsor
$1-$49
Anonymous (2)
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Ms. Kathleen Bierley
Mr. & Mrs. Willis Booth
Dr. Dennis Borczon & Dr. Mary Ann Albaugh
Ms. Jacqueline Borowicz
Mr. & Mrs. Anthony Bostaph
Canfield Auto Radiator, Inc.
Ms. Dolores Carlisle
Christmas Tree Shops
Mr. & Mrs. David Close
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Mr. & Mrs. E. George Downer
Ms. Katie Feeney
Giants Eagle
Mr. & Mrs. Daniel Goodman
Ms. Helene C. Grande
Mr. Fred Johnson
Dr. Kathleen Kingston
Ms. Julie Kirk
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Mr. Daniel Pierce
Mr. Alec Pratt
Ms. Ashley Rogers
Mrs. Mary Scolio
Dr. Anthony R. Snow & Ms. Kathy Iorio
Stapleco
Mr. Brett Swanson
Target Corporation
Mr. & Mrs. Ben Tullio
Mr. Charles Weber
Mr. Tim Wilhelm
Mr. Dennis J. Williams
Ms. Anna Xander
In-Kind Contributions
Ambassador Banquet & Conference Center
Ms. Pamela Bansidhar
BOB FM 94.7
Bootleggers Bar & Grille
Ms. Beckey Carlson
Ms. Sarah Carlson
Chartwells at Sarah A. Reed Children’s Center
Cuffs Formal Wear
Delta Sigma Sorority of Erie
Eat ’n Park
ENT of Northwestern PA
Erie Times-News
Erie Yacht Club
Highlands Catering at Edinboro University
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Mr. Vernon Peterson
Mr. & Mrs. Terry Pier
Premium Coffee
Rehrig Pacific Company
Ms. Elaine Renz
Safari Grille-Hilton Garden Inn
Sarah Reed Senior Living
Ms. Pat Schell
Ms. Kelly Stolar
Super Suppers
Therapeutic Touch
Tuxedo Junction
Victor’s in the Bel-Aire Clarion Hotel
Ms. Anna Xander
Zem Zem Shrine Club

Kayla Cares 4 Kids Visits Sarah Reed
Kayla Cares 4 Kids came by all the way from Florida with over 100 books, DVDs and games for the children at Sarah Reed to enjoy during their time with us! They will remain in our libraries for everyone to enjoy over the years. Check out www.kaylacares4kids.org for more information on why and how Kayla started her philanthropic organization.

Educational Improvement Tax Credits
C.A. Curtze Company, Inc.
Lord Corporation
Marquette Savings Bank
Northwest Savings Bank
Grand Total Received: $11,250

* = Deceased • = Matching Gift
Gifts received July 1, 2014 - June 30, 2015
Memorials

In Memory of Marian T. Yaple
Rettger Axelrod
Ms. Margaret Ashton
Ms. Alice Louise Decker
Ms. Phyllis Thornbloom & Family

In Memory of Marilyn Balliett
Ms. Elizabeth Clark
Ms. Susan Colvin
Mr. & Mrs. Robert Dexter
Mr. & Mrs. Chris Fette
Ms. Susan Gustavson
Small Faith Group at All Saints Parish
Mr. & Mrs. John Timon
Ms. Laila Toft
Mr. & Mrs. Tim Wilhelm

In Memory of Tracy Fisher
Mr. & Mrs. Robert Dexter
Mr. & Mrs. Bob Oliver

In Memory of Richard Freeman
Mr. & Mrs. Robert Dexter

In Memory of Susan Hagen
Mr. & Mrs. James Herr

In Memory of Dr. Goffredo Ianiro
Mr. & Mrs. Phil McAfee

In Memory of Joyce L. McGee
Nick & Chris Iwig

In Memory of Anna Patasky
Richard Pitts Agency

In Memory of Agnes Peters
Mr. & Mrs. Andrew Doehrel
Mr. & Mrs. E. George Downer, Jr.
Ms. Barbara Macek
Mr. Vernon Peterson
Mr. Daniel Pierce

In Memory of Helen and Vernon Peterson
Ms. Kimberly Chapman

In Memory of Gordon Smith
Mr. & Mrs. Vincent Halupczynski
Mr. & Mrs. Paul Lorei
Mr. & Mrs. Art Martinucci
Mr. & Mrs. Ben Tullio

In Memory of Jerry Stankiewicz
Mr. & Mrs. Robert Dexter
Mr. Vernon Peterson

In Memory of Barbara Walker
Ms. Nancy L. Bacon
Mr. William Bleil
Delta Sigma Sorority of Erie
Mr. & Mrs. Robert Knox
Ms. Catherine Koch
Mrs. Elizabeth Miller
Ms. Barbara Pollock
Mr. & Mrs. Charles Weber
Mr. Vadim Yavorsky

In Memory of Trish Wyckoff
Ms. Barbara Townsend

Every effort was made to ensure the accuracy of all donors who made a special contribution to Sarah A. Reed Children’s Center during FY 2014-2015. We apologize for any inadvertent errors or omissions. If you have any questions regarding this report, please contact our Development Office at (814) 835-7604.

Tribute Gifts

In Honor of Dave Wagner’s 60th Birthday
Mr. Michael Bluso

2445 West 34th Street • Erie, PA • (814) 835-7602 • www.SarahReed.org
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President/CEO

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Director of Outpatient Behavioral Health Services

Dr. Kirstin Brunner  
Medical Director

Mr. Gary Bukowski, MA, CFRE  
Associate VP of Development

Mr. Butch Coughlin  
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Ms. Marlene Dexter  
Associate VP of Nursing, Outpatient and Corporate Compliance

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Associate VP of Residential Clinical Services & Community Support

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Ms. Patty Esposito  
Director of Erie Partial Hospitalization Programs

Mr. Robert Freeman  
Vice President of Finance & Operations

Dr. Rob Iddings  
Director of Community Clinical Services

Dr. Eric Schwartz  
Vice President of Clinical Services & Director of Psychology Internship Training

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Development/Executive Assistant

Mr. Dennis Walsh  
Associate VP of Partial Hospitalization

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Attorney/MacDonald, Illig, Jones & Britton, LLP

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President/Sabella’s Catering

Mr. Michael A. Plazony, Treasurer  
Senior VP – Life Insurance/Erie Insurance

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Mr. James D. Mando  
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Mr. James N. McKibben  
Insurance Broker/Lillis, McKibben, Bongiovanni & Co.

Atty. Daniel M. Miller  
Attorney/MacDonald, Illig, Jones & Britton, LLP

Mr. Ronald A. Steele  
CEO/GECAC

Ms. Emily Wachter  
Consultant, Marketing Strategic Planning/Decision Associates

“To me, Sarah Reed is a chance at a better family, a better life and a better start. Sarah Reed gives people a second chance in life and teaches us how to take advantage when life gives you a break.” – Jonah
### Financial Report

#### SARAH A. REED CHILDREN’S CENTER

**BALANCE SHEET**

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<tr>
<th>ASSETS</th>
<th>6/30/2015</th>
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<td>CURRENT ASSETS</td>
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<td>Prepaids &amp; Deposits</td>
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<td>Facilities and equipment</td>
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<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$14,354,267</strong></td>
<td><strong>$14,812,335</strong></td>
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<table>
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<tr>
<th>LIABILITIES AND FUND BALANCE</th>
<th>6/30/2015</th>
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<tr>
<td>CURRENT LIABILITIES</td>
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<td>Other liabilities</td>
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<td>Long term debt</td>
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<td>Net Assets</td>
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<td><strong>Total Current Liabilities</strong></td>
<td><strong>$14,354,267</strong></td>
<td><strong>$14,812,335</strong></td>
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### SUMMARY STATEMENT

#### OF OPERATIONS AND CASH FLOW

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<thead>
<tr>
<th>6/30/15</th>
<th>6/30/2014</th>
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<tbody>
<tr>
<td>Revenue from client services</td>
<td>$16,313,847</td>
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<td>Contributions and bequests</td>
<td>187,731</td>
</tr>
<tr>
<td>Interest and Other Income</td>
<td>324,990</td>
</tr>
<tr>
<td>New borrowing</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$16,826,568</strong></td>
</tr>
<tr>
<td>Salaries and benefits</td>
<td>12,613,528</td>
</tr>
<tr>
<td>Psychiatry and other professional fees</td>
<td>889,932</td>
</tr>
<tr>
<td>Facility and equipment costs</td>
<td>862,379</td>
</tr>
<tr>
<td>Client services</td>
<td>1,040,050</td>
</tr>
<tr>
<td>Communication and other expenses</td>
<td>222,549</td>
</tr>
<tr>
<td>Debt service payments</td>
<td>1,013,058</td>
</tr>
<tr>
<td>Purchase and construction of facilities</td>
<td>169,275</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>$16,810,771</strong></td>
</tr>
<tr>
<td>Cash provided by / (used in) activities</td>
<td>$15,797</td>
</tr>
</tbody>
</table>

Clients served in select services:

- Residential treatment: 112 (122)
- Partial Hospitalization: 545 (529)
- Outpatient: 707 (687)
- Wraparound: 110 (98)
- Alternative Education Programs: 260 (250)

**Total:** 1,734 (1,686)
Revenue

- Medical Assistance: 53%
- Commercial Insurance: 15%
- School Districts: 28%
- County & State Programs: 2%
- Contributions & Grants: 2%

Expenses

- Employees & Benefits: 75%
- PR & Administrative Expense: 5%
- Capital Improvements: 1%
- Debt Service: 1%
- Unpaid Services: 1%
- Client Services: 6%
- Facilities & Equipment: 6%
- Psychiatrists & Professionals: 5%

2015 B&L Golf Outing Is Another Hit!

From sponsors, to donors, to volunteers it was a great day for golf and an even better day for the kids at Sarah A. Reed Children’s Center! Over $35,000 was raised thanks to Mark Manczka and his team at B&L Wholesale Supply Inc. who have raised over $500,000 in the 19 years of this event!

“What does Sarah Reed mean to me? It means caring for those who struggle with caring for themselves. It means discovering who you are and who you want to be. Sarah Reed is full of caring, charitable souls who have found their calling in the mental health field. To me, Sarah Reed is a choice – to help yourself or not. I choose Sarah Reed.”

-Ciera
Services & Programs

Residential Treatment

Partial Hospitalization
- After School Services
- Early Childhood Services
- School-Age Services
- Acute Partial Hospitalization Services
- Summer Services

Outpatient Behavioral Health
- Outpatient Mental Health Services
- Parent Child Interaction Therapy (PCIT)
- Blended Case Management (BCM)
- Behavioral Health Rehabilitation Services (BHRS)

Therapeutic Daycare Services

Career Alternative Education Program

Bayfront Alternative Education Program

Sanctuary® Education for Learning Fundamentals (SELF) Program

School-Based Services

Program Locations

Administrative Offices & Residential Treatment Program
2445 West 34th Street, Erie, PA 16506
(814) 838-1954

Hamilton Campus – Partial Hospitalization Programs
2931 Harvard Street, Erie, PA 16508
(814) 453-4309

Outpatient Programs
1611 Peach Street, Suite 185
Erie, PA 16501
(814) 480-8985

Millcreek Partial Hospitalization Program
3814 Asbury Road, Erie, PA 16506
(814) 835-7696

Bayfront Alternative Education Program (B.A.E.P.)
40 Holland Street, Erie, PA 16507
(814) 456-4077

Career Alternative Education Programs (C.A.E.P.)
8500 Oliver Road, Erie, PA 16509
(814) 464-8690

Sanctuary® Education for Learning Fundamentals (S.E.L.F.) Program
1020 East 10th Street, Erie, PA 16503
(814) 871-6328

Sarah A. Reed Children’s Center is a Sanctuary® Certified Treatment Facility

Joint Commission on Accreditation of Healthcare Organizations